

Message Text

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ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 RSC-01 /019 R

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STATE/EA/TB/C.L.STERMER

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R 102156Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY RANGOON

INFO AMCONSUL HONG KONG

AMEMBASSY BANGKOK

AMEMBASSY SINGAPORE

UNCLAS STATE 006424

E.O. 11652: N/A

TAGS: BEXP, BM

SUBJECT: PRODUCT OPPORTUNITY: OIL BARGES AND PUSHER TUGS

REF: (A) RANGOON 3408

1. OVERSEAS PRODUCT SALES GROUP OF USDOC ADVISED BY DRAVO CORP., PITTSBURGH, PA. THAT STANDARD PRODUCTION BARGES AND TUGS DESCRIBED BELOW CAN BE OFFERED. SPECIFICATIONS DO NOT COINCIDE EXACTLY WITH THOSE DESCRIBED IN REF (A), HOWEVER, CAPABILITIES APPEAR TO BE AT LEAST EQUIVALENT TO THOSE DESIRED.

BARGES: OVERALL LENGTH 195 FT.

--- BEAM 35 FT.

--- DEPTH 12 FT.

--- MEAN DRAUGHT WHEN

--- CARRYING 1000 DWT 6 FT.

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BARGES CAN BE FURNISHED BEGINNING FIRST QUARTER 1977 AT

APPROXIMATE PRICE OF TWO HUNDRED FIFTY THOUSAND DOLLARS
(250,000 DOLLARS) EACH FOB NEVILLE ISLAND, PITTSBURGH, PA.
TUGS: 1800 HORSEPOWER IS SMALLEST PUSHER BOAT AVAILABLE
WITH KORT NOZZLES. DELIVERY ABOUT FIRST QUARTER 1977.
PRICE APPROXIMATELY NINE HUNDRED THOUSAND DOLLARS
(900,000.00) EACH FOB NEVILLE ISLAND.

2. IF INLAND WATER TRANSPORTATION CORPORATION IS
INTERESTED IN BARGES AND/OR TUGS IN SPITE OF VARIANCES
IN SPECIFICATIONS, DRAVO CORP. WILL BE ADVISED TO PROCEED
WITH FORMAL BID SUBMISSION. REQUEST ADVISE. KISSINGER

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Decaption Note:
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